

# Next Generation Nano-structured Material Derived from Ocean Waste

**Corporate Presentation – May 2024** 

# **Executive Summary**

Neptune Nanotechnologies Inc. is an early-stage tech Startup active in the bio-nano material space. Specifically, we are commercializing a technology that can convert organic fishing waste into ultra-high value nanocrystals. These nanocrystals are stronger than steel, lighter than plastic, entirely bio-based, non-toxic, biocompatible, and biodegradable. They function as physical additives where a small quantity of nanocrystals added can drastically increase the strength, stiffness, crack resistance and barrier properties of the underlying material. We own proprietary IP, have a strong team lead by a Forbes 30 under 30 founder and we closely collaborate with leading research institutions such as the University of Toronto and York university.

We have identified packaging films and epoxies as two areas of our focus:

High strength, low permeability, and recyclability are three of the most important properties for plastic packaging films. However, there are no solution on the market today that has all three. The current market products optimize for high strength and low permeability using multi-layer mixed-material plastics which cannot be recycled. Over time, those plastics break down into toxic-laden microplastics that further harm ecosystems and human health. Moreover, producing multi-layer plastic film is a costly and energy-intensive process that requires multiple types of adhesives, chemical additives and solvents and generates harmful GHG and VOC emissions.

Leveraging the technological advantages of chitin nanocrystals, specifically the high strength, impenetrable crystal structure and large specific surface area. Neptune have developed a single layer recyclable film solution containing 1% chitin nanocrystal that can simultaneously improve strength and reduce permeability by up to 4600%. Which directly addresses the recyclability problem as well as eliminating the uses of energy intensive processes and toxic chemical additives required by traditional multi-layer manufacturing processes.

Epoxies are widely used as the primary material in a number of mission critical industries such as aerospace, automotive, energy generation, oil & gas etc. Strength, toughness, cost, weight, and sustainability are five of the most important properties for epoxies. However, there are no solution on the market today that can satisfy all these conditions. Incumbent chemical additives use in epoxy industries today simply fails in terms of strength and sustainability. While upcoming legacy nanotechnologies are prohibitively expensive and still carry significant sustainability and toxicity risk.

Leveraging the superior strength of chitin nanocrystals and its nanoscale features, it can be used as an additive in epoxy that directly replaces traditional toxic chemical additives that grants both high strength and toughness. And due to its waste stream feed stock, chitin nanocrystals are significantly less expensive than legacy nanomaterials, offers superior performance and lighter weight which can enable in cascading life cycle benefits for both cost reductions and environmental value.

### **Neptune Nanotechnologies: Experienced Team**

#### **EXECUTIVE TEAM**

#### INC une n $\leftrightarrow$ p NANO TECHNOLOGIES

#### **Aaron Guan** Founder and CEO

- > Serial entrepreneur
- > Experienced in multiple rounds of million dollar plus raises
- > Technology inventor with 7 granted patents
- Forbes 30 Under 30
- Board director of Society of Plastic engineers (SPE TPM&F)
- Rising Star by Plastic News

#### Winfield Ding CFO

- ➤ CPA, CA
- > CFO of Principle **Capital Partners**
- Former CFO of TSXV public company
- > Serves as advisor to several prominent VCs and PEs

#### Dr. Sara Koul Sr. Scientist

- PhD in Applied Chemistry from Delhi
- Technological University
- Former Sr. Scientist at Dow Chemicals
- More than a decade of experience in polymer and composite formulation



#### Dr. Hani Naguib **R&D** Partner

- Professor at University of Toronto
- Canada Research Chair
- Director of TIAM



#### Dr. Alex Chen Advisor

- Founder & CEO of
- ALCLE consulting Clean tech/deep tech
- business strategist



Dr. Sunny Leung

**R&D** Partner

Professor at York

> Director of M3 Labs

nanostructured

**Constance Wang** 

Advisor

Communication and

Web & Social Media

PR strategist

specialist

University

> Expert in

materials

UNIVERSITÉ

**PARTNERS & ADVISORS** 

#### 大成DENTONS

#### **Matthew Diskin** Legal Council

- Partner at Dentons Law
- > Expert IP attorney
- Expert corporate & litigation attorney
- Best Lawyers List Canada



#### Matthew Powell

#### **IP Advisor**

- Sr. Patent Agent
- > Expert IP attorney
- > IAM Best Lawyer List

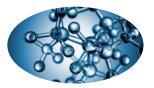


#### **Market Trends: Plastics Industry**



# Better performance & better sustainability are both mega trends of the material sector

#### Traditional materials



High performance but environmentally damaging Environmentally friendly but poor performance







# **Pillar 1: Plastic Packaging Applications**



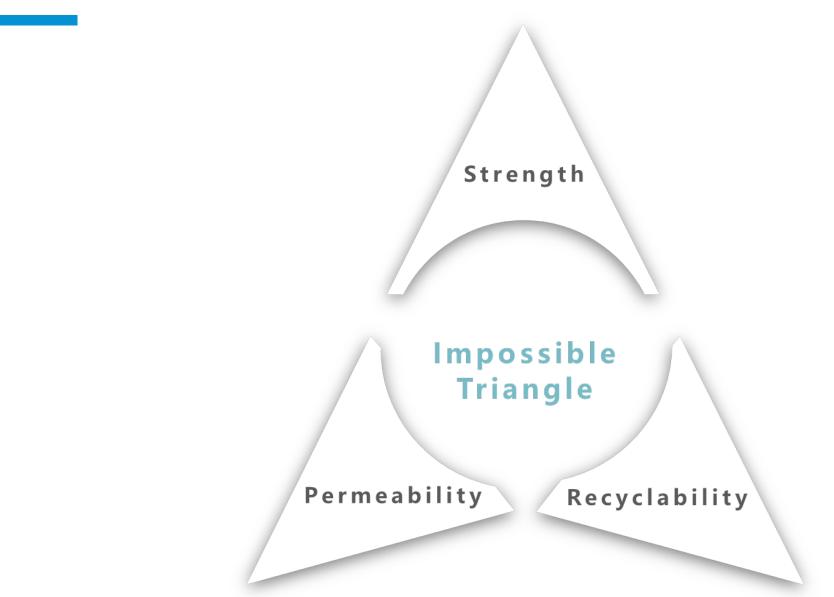


#### **Pain Points: Environmental Threats**

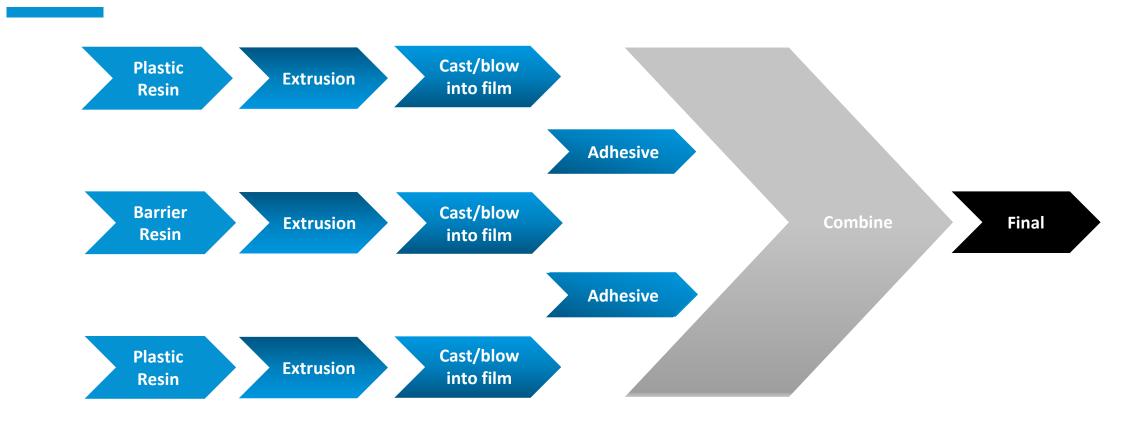
Serious environmental threats posed by plastic packaging



### **Pain Points: Performance vs Recyclability**



### **Pain Points: Complex Manufacturing**



The above is the simplest multi-layer film consist of only 1 barrier layer, 2 skin layers and adhesives to combine the 3 layer.

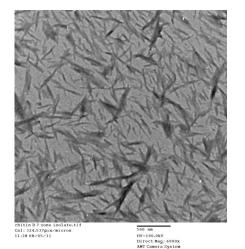
- Often films can go well beyond 10 layers
- Complex, Energy intensive, Toxic additives, VOC emissions

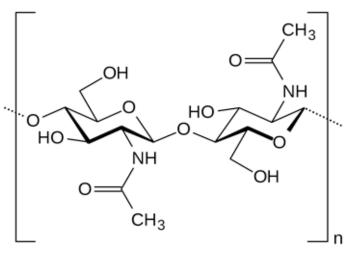
#### Our Solution: Chitin Nanocrystal (CNW)

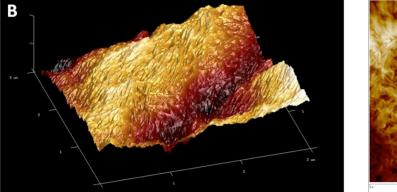
- Synthesized from renewable crustacean shells and fungal cell wall
  - Biobased, biodegradable, biocompatible & non-toxic
- A nano-scale single crystal 10,000X smaller than width of human hair
- > Stronger than steel & lighter than plastic
- Used as physical additive, vastly improving material properties in a wide variety of applications
- > Higher performance & lower cost than competitors

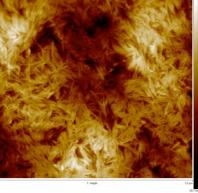


### **Continued Our Solution: Chitin Nanocrystal (CNW)**







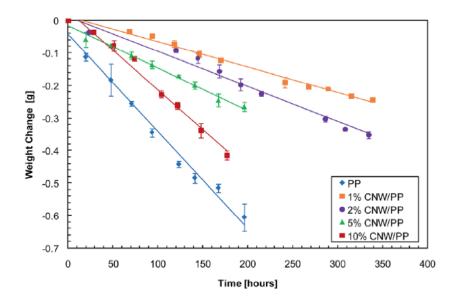


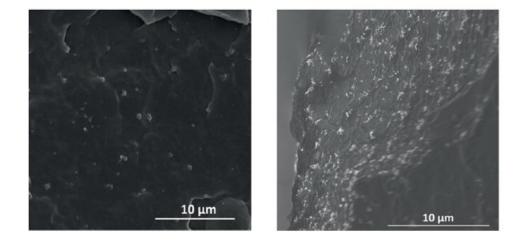
# **CNW nanostructure**

Length (nm)	200 - 500		
Width (nm)	~20		
L : D	(10-25) : 1		
SSA (m²/g)	<b>~</b> 300		

# **Technical Mechanism**

- The typical plastic film is ineffective at preventing small molecule penetration
- The current solution on the market is to add barrier layers such as different polymers or metal coating to plastics
- CNW has fundamentally different mechanism.
- CNW nanocrystal has tightly packed crystal structure that is very difficult to penetrate
- CNW also has very large specific surface area (over 300 m<sup>2</sup>/g)
- Adding CNW is akin to adding large amount of impenetrable surfaces to the plastic film
- Lab scale proven with SCI publication
- Pilot scale demonstrated with successful initial results





# **Continued Our Solution: Simple Manufacturing**

OLD **NEW** Traditional multi-layer film process CNW single layer film process Cast/blow Plastic Extrusion Resin into film Cast/blow CNW Adhesive Extrusion Final into film Resin Barrier Cast/blow Extrusion Final Resin into film Adhesive Simple process  $\geq$ Cast/blow Plastic Extrusion Resin into film  $\geq$ Low Cost Low Energy  $\geq$ **Under Vacuum Condition** No VOCs  $\geq$ Plastic Extrusion Final Metallizing Topcoat Resin

#### **Competitive Advantages**

- > Higher strength and barrier properties compared to single layer film
- Higher strength, recyclable, lower cost and much more environmentally friendly compared to multilayer and metal coated films

	Single Layer Film	Multilayer Film	Metal Coated Film	Nanocrystal Film
High Strength	Х	Х	$\checkmark$	$\checkmark$
High Barrier	Х	✓	✓	✓
Recyclable	✓	Х	Х	✓
Low VOC	$\checkmark$	х	Х	$\checkmark$
Low Cost	✓	х	Х	✓
Low Manufacturing Complexity	✓	Х	Х	✓



#### **Market: Films & Packaging**

- ➤ Global plastic films TAM: >180 Billion USD with CAGR 3%
- > Annual high barrier film demand > 1 million tons
- > CNW nanocrystal concentrate demand 147k tons
- Estimated market pricing \$30 USD / KG
- Estimated direct cost of production \$6-8 USD / KG
- Direct TAM: 4.4 Billion USD



Plastic Film Market - Growth Rate by Geography (2020-2025)



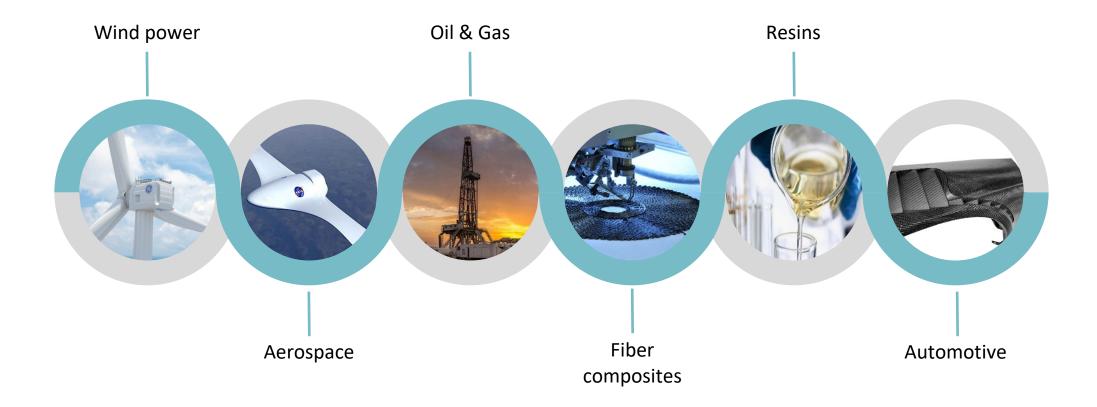


# **Pillar 2: Epoxy Applications**



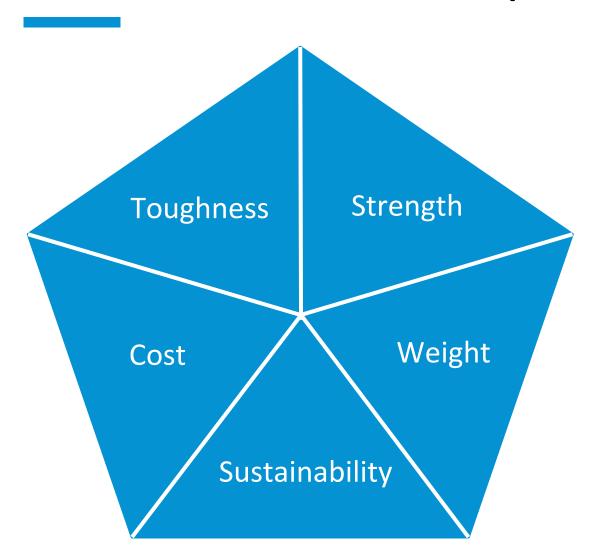


# **Epoxy Applications**





### **Pain Points: 5 Fundamental Properties of Epoxy**

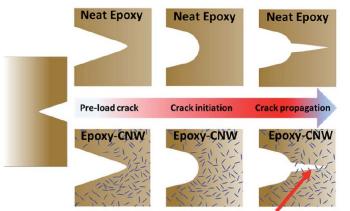


- There are no solution on the market today that can achieve all 5 (only chitin nanocrystals can)
- Incumbent chemical additive solutions lacks strength & sustainability
- upcoming conventional nanomaterial solutions lacks cost & sustainability

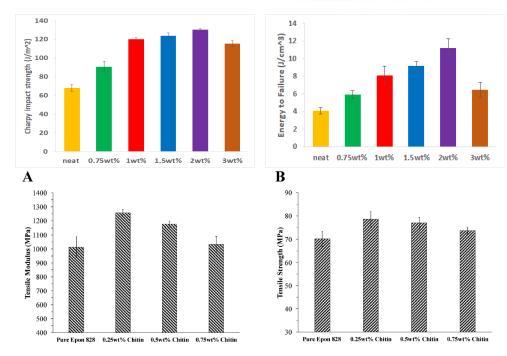
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# **Epoxy: Technical Mechanism**

- In epoxies, chemical additives are used to soften epoxies, this improves toughness but trades off strength and stiffness
  - For example, glass is strong and stiff but prone to cracking, rubber is weak (deforms easily) but does not crack
- CNW nanocrystal functions on completely different mechanism
- CNW directly improves strength due to its own superior material property
- CNW also acts as bridges that prevents micro-cracks from forming
- 1% CNW can simultaneously improve strength by over 35%, Strain Energy by 172%, impact toughness by 91%



Crack bridging and arrest by CNWs



J. Wang, Z. Chen, Q. Guan, N. Demarquette, H.E. Naguib, "Ionic Liquids Facilitated Dispersion of Chitin Nanowhiskers for Reinforced Epoxy Composites" Carbohydrate Polymers Volume 247, 1 November 2020, 116746

M. Anwer, J. Wang, Q. Guan and H.E. Naguib "Chitin nano-whiskers (CNWs) as a bio-based bio-degradable reinforcement for epoxy: evaluation of the impact of CNWs or the morphological, fracture, mechanical, dynamic mechanical, and thermal characteristics of DGEBA epoxy resin" RSC Adv., 2019, 9, 11063-11076

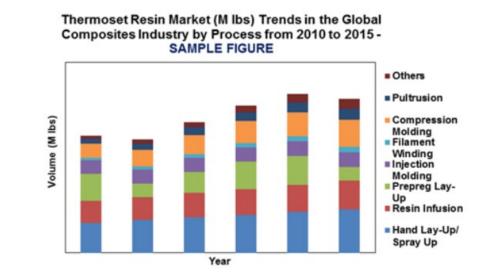
#### **Competitive Advantages**

- > Higher strength, lower cost and no VOC emissions compared to chemical additives
- > Significantly lower cost and zero toxicity compared to legacy nanomaterials

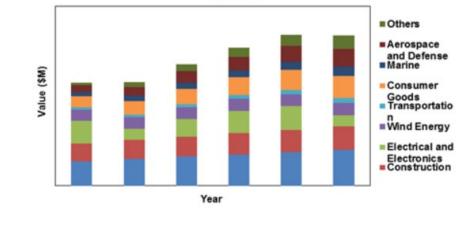
	Chemical Additives	Legacy Nanomaterials	CNW Nanocrystal
High Strength	х	✓	✓
High Toughness	✓	✓	✓
Low Cost	✓	х	✓
Low Weight	✓	✓	✓
Sustainability	Х	Х	✓

### **Epoxy Market:**

- Annual Epoxy resin demand > 3 million tons
- CNW nanocrystal concentrate demand 160k tons
- Estimated market pricing \$35
  USD / KG
- Estimated direct cost of production \$6-8 USD / KG
- Direct TAM: 5.6 Billion USD



Thermoset Resin (\$M) in the Global Composites Market Forecast by End Use Industry from 2016 to 2021 - SAMPLE FIGURE



https://www.lucintel.com/thermoset-resin-in-composites-industry.aspx



# Pillar 3: Pulp & Paper applications



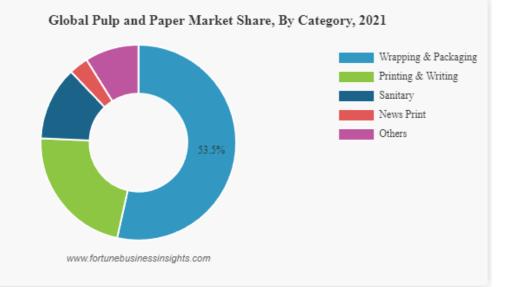
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# **Opportunities and Pain Points**

- Global Paper Products Market exceeds \$350 billion
- Paper products are mainly derived from renewable resources such as plants fibers and biodegradable
- Due to environmental regulations and policies, paper products are gradually replacing plastics in various applications.
- However, existing paper products have the following pain points:
  - Low strength and low rigidity
  - Suitable only for disposable products
  - Unable to meet the performance requirements of durable g
  - Prone to disintegration when exposed to water
  - Limited recycling capabilities (each recycling process causes irreversible damage to the paper fibers)

#### Neptune's Nanocrystals solves all these pain points!



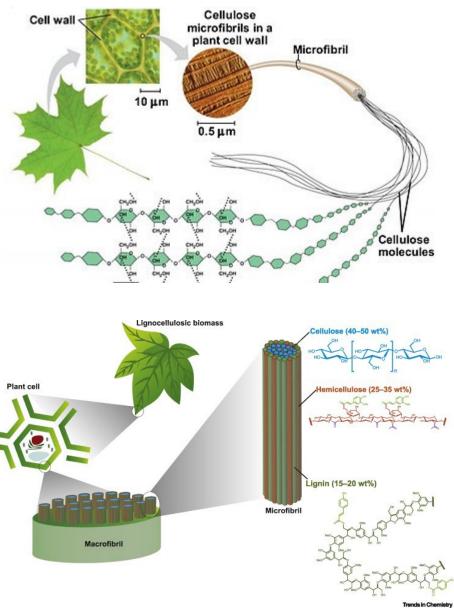


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# **Technical principle:**

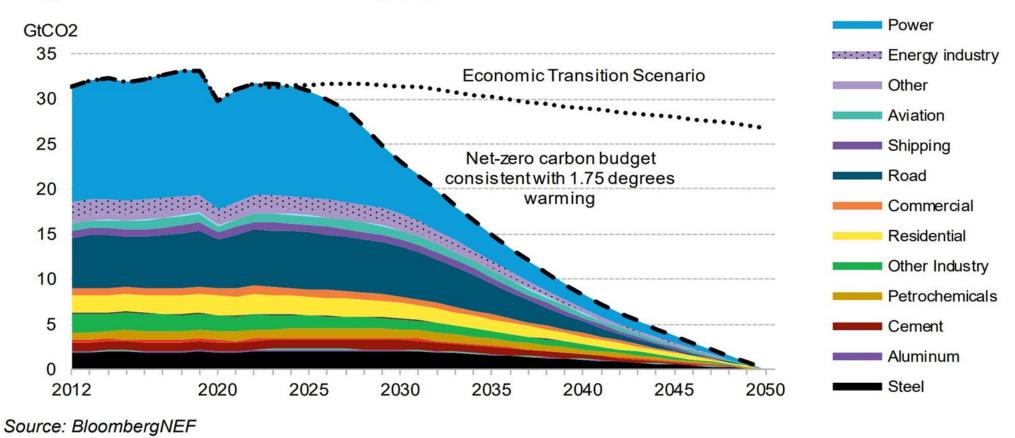
- Pulp mainly comes from plant fibers
- It consists of both cellulose fibers and lignin fibers
- The material properties of paper products are primarily derived from the structure and quality of the fibers.
- Our latest research has discovered: :
  - The CNW series of products can interface and bind to cellulose fibers.
  - This enables paper products to achieve a significant increase in stiffness and strength by over 3X
  - CNW enhanced products maintain high physical performance even in the presence of water.
  - The CNW series of products possess self-adhesive and selfrepairing properties.
  - The application of CNW products is simple, requiring only proportional mixing (2-10%) to the pulp

Note: Due to the high compatibility between CNW and cellulose, it is more suitable for paper products with a higher cellulose content.



https://www.cell.com/trends/chemistry/fulltext/S2589-5974%2820%2930055-1 https://ecoworldonline.com/viscose-fabric-the-textile-made-from-cellulose/

### Market Trend Recap: Net Zero Carbon Goal



Energy emissions and net zero carbon budget, by sector

8 out of 13 major sector can use CNW to help reach their strict net zero carbon goals by 2050

#### **Product Roadmap**

### **Product Roadmap**

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#### **Epoxy Concentrate Grade**

#### (Sampling Now!)

#### Applications

- Fiber reinforced composites
- Structural adhesives
- Coatings
- BMCs
- SMCs
- UV 3D Printing

#### Water Suspension Grade (Sampling now!)<sup>•</sup>

#### Applications

- Hydrogels
- Water soluble polymers
- Water dispersion paints and coatings
- Rheology modification
- Fundamental research

Thermoplastic Masterbatch Grade (Coming Soon)

#### Applications

- Films & Packaging
- Thermoplastic composites
- 3D printing

# **IP Strategy**

2-tier layered IP strategy

A single set of core layer patents further protected by multiple derivative product layer patents Increase protection for the core, while allowing strategic flexibility for products

Core layer:

CNW Nanocrystal synthesis & process technologies have been filed as patent in the US

 Patent Application Serial No. 63/395,915 filed on August 8, 2022 entitled METHODS FOR PROCESSING CHITIN

Product layer:

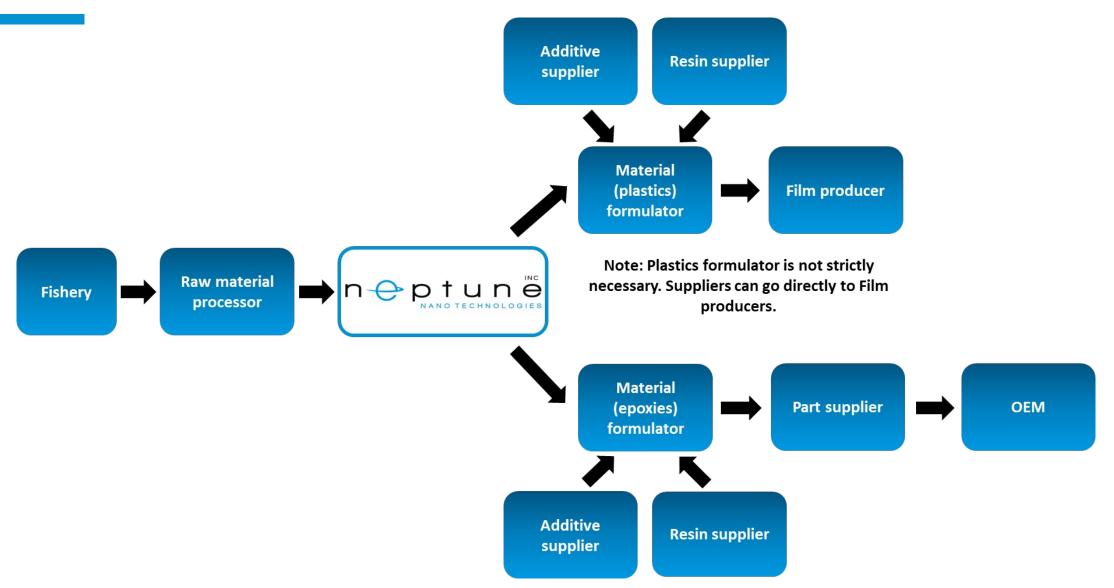
Product and material composition patents are in the pipeline:

- CNW Nanocrystal nanocomposite masterbatch for film applications
- CNW Nanocrystal nanocomposite concentrates for epoxy applications

# Appendices



# **Supply Chain Map**



# **Contact Information**

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